Rafferty Annuity Framing LLC

Forced Sequence Risk: Are Your Clients Prepared?

The Problem:

- What happens if Required Minimum Distributions (RMDs) begin at the outset of a long bear market, ala 2000-2002, or a long period of depressed returns?
- Sequence of Returns risk is essentially forced on IRA and qualified plan owners if the timing of RMDs and secular bear markets coincide.
- Imagine having to take a 3.65% withdrawal from an IRA that has dropped 10, 20% or more?

Vulnerable Prospects:

- Those who are within a few years of reaching age 72
- Have a large percentage of their investable assets in IRAs and qualified plans.

Why Act Now?

- Capital markets are pricey by most measures.
- The fixed income bull market is forty (40!) in 2021. Yields across the credit spectrum are tiny.
- Equity markets are richly priced with forward P/Es north of 20 (as of July 2021)
- It's been a great run – and investors of all stripes have watched account balances swell.
- Now is a great time to efficiently de-risk in advance of RMDs for those with substantial IRA balances.

An annuity when framed properly can be a great solution. Contact me today!

860-559-3193 Johnrrafferty@outlook.com

Rafferty Annuity Framing LLC